

**Stocker Steers - Early March to Fall**

100 STEERS

45 DAYS ON FEED  
180 DAYS ON PASTURE  
425 PURCHASE WEIGHT  
2.0% DEATH LOSS      2.0% SHRINK

1.11 AVERAGE DAILY GAIN  
1.50 AVERAGE DAILY GAIN  
745 END WEIGHT  
730 SELLING WEIGHT

ITEM	HEAD	UNIT	PRICE	QUANTITY	TOTAL	Your Farm
<b>1. GROSS RECEIPTS</b>						
Steers	98 Head	Cwt	\$105.00	715.40	\$75,117.00	_____
<b>2. TOTAL GROSS RECEIPTS</b>				<b>\$751.17 Per Head</b>	<b>\$75,117.00</b>	_____
<b>3. VARIABLE COSTS</b>						
Steers	100 Head	Cwt	\$132.00	425.00	\$56,100.00	_____
Procurement		Head	\$4.50	100.00	\$450.00	_____
Feed Loss						
Corn Silage	5.0%	Ton	\$45.00	0.00	\$0.00	_____
Alfalfa Hay, Bloom	5.0%	Ton	\$180.00	0.00	\$0.00	_____
Mixed Hay, 2nd Cutting	5.0%	Ton	\$150.00	0.00	\$0.00	_____
Grass Hay, Average	10.0%	Ton	\$100.00	25.47	\$2,546.80	_____
Corn Grain	2.0%	Bushel	\$5.50	249.10	\$1,370.04	_____
SBOM 48%	2.0%	Ton	\$395.00	0.78	\$309.13	_____
Other Feed	5.0%	Ton	\$0.00	0.00	\$0.00	_____
Grinding & Mixing		Cwt	\$1.40	0.00	\$0.00	_____
Mineral w/Bov. or w/Rum.	33.76 Lbs per Head	Cwt	\$26.00	33.76	\$877.76	_____
Vet & Medicine	_____/Head	Head	\$16.75	100	\$1,674.76	_____
Supplies		Head	\$2.00	100	\$200.00	_____
Stockpiled Fescue	_____/Acres per Head	Acre	\$51.00	0	\$0.00	_____
Pasture	1.35 Acres per Head	Acre	\$21.00	135	\$2,835.00	_____
Haul Calves		Head	\$5.00	98	\$490.00	_____
Market Calves	_____/Head	Head	\$18.83	98	\$1,845.34	_____
Building & Fence Repairs		Head	\$7.20	100	\$720.00	_____
Utilities		Head	\$3.29	100	\$329.00	_____
Other,(insurance etc.)	_____/Head	Head	\$6.38	100	\$637.50	_____
Machinery (Non-Crop)		Head	\$14.91	100	\$1,491.00	_____
Labor	2.70 Hours per Head	Hours	\$0.00	270	\$0.00	_____
Operating Interest	7 Months	Dollars	6.00%	\$69,541.00	\$2,433.94	_____
<b>4. TOTAL VARIABLE COSTS</b>				<b>\$743.10 Per Head</b>	<b>\$74,310.26</b>	_____
<b>5. ANNUAL DEBT PAYMENTS</b>					<b>\$0.00</b>	_____
<b>6. PROJECTED NET RETURN TO EQUITY, MANAGEMENT, &amp; FAMILY LABOR</b>				<b>\$8.07 Per Head</b>	<b>\$806.74</b>	_____

**7. Price Sensitivity Analysis**

		Percent Change in Total Gross Receipts						
		-25%	-10%	-5%	0%	5%	10%	25%
		--- Net Cash Return over Total Variable Costs per Stocker ---						
	-10%	(\$105.41)	\$7.26	\$44.82	\$82.38	\$119.94	\$157.49	\$270.17
Percent	-5%	(\$142.57)	(\$29.89)	\$7.66	\$45.22	\$82.78	\$120.34	\$233.01
Change in	0%	(\$179.73)	(\$67.05)	(\$29.49)	<b>\$8.07</b>	\$45.63	\$83.18	\$195.86
Total Variable	5%	(\$216.88)	(\$104.20)	(\$66.65)	(\$29.09)	\$8.47	\$46.03	\$158.70
Costs	10%	(\$254.04)	(\$141.36)	(\$103.80)	(\$66.24)	(\$28.68)	\$8.87	\$121.55
	25%	(\$365.50)	(\$252.83)	(\$215.27)	(\$177.71)	(\$140.15)	(\$102.59)	\$10.08

5% Table Sensitivity Increment

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**8. FEED RATIONS (AS-FED BASIS)**

Feed	Unit	Additional Head						Total Quantity (Tons)
		Number Head =						
		100	99	99	0	0	0	
		441	464	0	0	0	0	
		14	31	0	0	0	0	
Corn Silage	Lbs/Head/Day	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Alfalfa Hay, Bloom	Lbs/Head/Day	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Mixed Hay, 2nd Cutting	Lbs/Head/Day	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Grass Hay, Average	Lbs/Head/Day	12.25	9.50	0.00	0.00	0.00	0.00	23.15
Corn Grain	Lbs/Head/Day	1.00	4.00	0.00	0.00	0.00	0.00	6.84
SBOM 48%	Lbs/Head/Day	0.00	0.50	0.00	0.00	0.00	0.00	0.77
Other Feed	Lbs/Head/Day	0.00	0.00	0.00	0.00	0.00	0.00	0.00

**9. ANNUAL DEBT SERVICE**

Item	Amount Borrowed	Percent Interest	Length of Loan	Percent to Beef	Annual Payment
Item Name	0	10.00%	0	100%	\$0.00
Item Name	0	0.00%	0	100%	\$0.00
Item Name	0	0.00%	0	100%	\$0.00
<b>TOTAL ANNUAL DEBT PAYMENTS</b>					<b>\$0.00</b>

**10. ANIMAL HEALTH PROGRAM**

100 Steers		Unknown Vaccination History			
Fly Tags		2 Tags @	1.51 /Each		\$3.02
Pour-on De-wormer	425 Lbs	1 ml./100 lbs	62.20 /Liter		\$0.26
Pour-on De-wormer	600 Lbs	1 ml./100 lbs	62.20 /Liter		\$0.37
Pour-on De-licer	Lbs	0 ml./100 lbs	29.17 /Liter		\$0.00
Clostridium Diseases + Pasteurella		2 Dose @	1.84 /Dose		\$3.67
IBR PI3 BVD BRSV + Lepto		2 Dose @	1.63 /Dose		\$3.26
Selenium		1 Dose @	0.36 /Dose		\$0.36
Implant Steers		2 Implants @	1.25 / Implant		\$2.50
Strategic Antibiotic Use	10%	1 Dose @	8.00 /Dose		\$8.00
<b>SUB-TOTAL STEERS</b>					<b>\$1,424.76</b>
Your Farm Veterinarian		1 Trip(s) @	\$250 Per Trip		\$250.00
<b>TOTAL HEALTH COST =</b>					<b>\$1,674.76</b>

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