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## MANAGING LEGAL LIABILITY SERIES: Sources of Insurance

### Responses received to the 2012 Virginia Liability Listening Sessions

- American Tree Farmers Association
- Brown's Insurance
- Caswell Insurance
- Direct Agents
- Erie
- Farm Credit
- Independent agents including Manry Rawls Insurance in Suffolk, Virginia, and Westland Insurance Services in Reedsburg, Wisconsin.
- Nationwide – Agribusiness
- State Farm
- The Rockingham Group
- United Farm & Family in Maryland
- Virginia Farm Bureau

### Recommendations from the

- **Networking Association for Farm Direct Marketing and Agritourism.**  
<http://www.nafdma.com/Resources/Insurance/>
- **Agricultural Marketing Resource Center**  
[http://www.agmrc.org/commodities\\_products/agritourism/insurance-and-liability-issues-for-agritourism-operators/](http://www.agmrc.org/commodities_products/agritourism/insurance-and-liability-issues-for-agritourism-operators/)
  - Gillingham & Associates, A division of Philadelphia Insurance Companies,  
<http://www.phly.com/products/OutdoorProducts.aspx>
  - Outdoor Insurance.Com, Wheeling, West Virginia.  
<http://www.outdoorsinsurance.com/links/>
  - Outdoor Insurance Group, Wichita, Kansas.  
[http://www.oigcorp.com/shooting\\_sports\\_insurance.htm](http://www.oigcorp.com/shooting_sports_insurance.htm) &  
[http://www.oigcorp.com/bed\\_and\\_breakfast\\_insurance.htm](http://www.oigcorp.com/bed_and_breakfast_insurance.htm)